



# **LODI UNIFIED SCHOOL DISTRICT**

35 CAMPUSES  
INSTALLED SINCE 2016

## **TRUSTING NEW TECHNOLOGY**

Lodi Unified School District has installed Pelican in 35 campuses since 2016, with plans to continue to install it in more.

The district had installed traditional controls systems from a number of vendors, and also had used programmable thermostats and digital time clocks in some buildings. The district's HVAC equipment include package units, splits systems, zoned air handlers, and central plants, now all on Pelican.

Parts of the system were wearing out, and the cost of upgrading or replacing parts had become cost-prohibitive. The district was looking for a powerful but affordable solution that could be implemented throughout the district.

In addition, they were looking for more control over remote sites. Tim Edsell, Mechanical Systems Supervisor, said, "We did not have remote control, so it was hard to keep up with schedule changes, and we had no troubleshooting assistance."

While they were looking at moving away from traditional controls, at first the district was apprehensive about using Pelican. Mitch Slater, Director, Maintenance and Operations, Safety & Security, said, "When you see an inexpensive product like Pelican, you worry it's not going to work or it's not going to last. You're used to spending so much more money, it's hard to step away from that." He added, "We did five elementary schools the first year and held our breath."

Immediately, they were pleased with how fast they could install the systems, putting in full systems within half a day. Once the systems were up and running, the bigger benefit was that they found it simple to use.

"It's a lot easier to use than our old system," said Slater, noting how they have used it to troubleshoot problems and provide fast customer service. "Easy to get to and easy to read, it helps us diagnose problems from afar."

The district has since widely deployed Pelican in several schools and noticed a sharp reduction in complaints. "I don't have people trying to claw my eyes out," Slater said.

## **GET IN TOUCH**

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