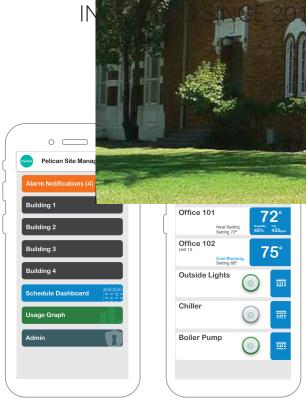


TRUE CONTROL

One of the largest school districts in California, Bakersfield City School District has installed Pelican in more than 360 buildings since 2014 and are currently planning on installing Pelican in an additional buildings.

The district was frustrated by their traditional HVAC controls. They couldn't utilize their old controls, and if the system went down, they had to wait up to three days for a service technician to come and fix it. Pelican immediately alleviated these issues. Israel Gutierrez of the district said, "Pelican eliminated depending on a controls contractor to come out here and tell us what we're supposed to do. No more pointing fingers."

For the first time, the district was empowered to fully control their HVAC without requiring outside help. They find Pelican especially helpful in diagnosing problems. "There's no more guess work, because we're able to see the history graphs. We're able to see whether there's an actual heating or cooling problem. Before, we were on the go consistently, going from school site to school site. With Pelican, we get the alerts, we see the graphs, and we know if something has failed. It's straightforward."



BAKERSFIEL

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